2023 24 SEASON Sponsorship opportunities

GRAND RAPIDS BALLET

uko Horisawa and James Cunningham, photo by Andy Terze





OUTREACH PROGRAMS

Dance Immersion Program - Established in 2010, Grand Rapids Ballet School partners with Grand Rapids Public Schools first graders to offer dance and movement classes to over 2,000 students, including an opportunity to attend live performances at DeVos Performance Hall. Five scholarships are awarded to students from each school to attend GRBS Summer Programs. All classes are taught by GRBS faculty.

Moving with Parkinson's is a dance therapy class for people with Parkinson's Disease geared towards mobility. Grand Rapids Ballet School partners with the Parkinson's Association of West Michigan to offer free weekly classes throughout the year for adults in West Michigan. Classes are held weekly at Grand Rapids Ballet, Holland Homes, Metro Health, SNAP Fitness, and twice a week at Evergreen Commons in Holland.

Summer Dance Festival - Grand Rapids Ballet hosts a free outdoor Summer Dance Festival in August. With two evenings of world-class dance outside our Peter Martin Wege Theatre, GRB intentionally invites various dance groups and organizations from our West Side community, curating a program that showcases the diversity of dance while bringing people together.

Kroc Center Programming - FAME Program (Fine Arts Music and Expression) provides satellite classes to Brookside Elementry students in 3rd - 5th grade three times a week during their typical school day. This unique ten-week program allows the students to explore arts and music and put on a showcase at the end of the program at the Kroc Center. Additionally, GRB Company dancers visit the students to put on two free performances throughout the program. The FAME program is free for students and currently has up to 100 active participants.

Explorer Dance, established in 2009, offers weekly dance and movement classes for children with disabilities. Grand Rapids Ballet School partners with the Down Syndrome Association of West Michigan and offers full-tuition scholarships for students.

Boys 1 Program is a class that is free of charge, made possible through scholarship funding, that encourages and fosters a love of ballet for boys ages 5-8 years old. This introductory level class is tailored to learn the basics of dance movement and musicality. All classes are taught with accompaniment by a live pianist.

GRAND RAPIDS BALLET IMPACT

- \$80,000 in scholarships awarded to GRBS students annually
- 10+ partnerships with local organizations
- 5 public performances within the Grand Rapids community
- Over 7 outreach programs in GRPS and West Michigan area
- 16 Professional Dancers
- 14 Apprentices and Trainees
- 200+ GRBS students
- 54 students in the GRBS Junior Company
- 50 GRBS classes every week
- 25 zip codes in West Michigan reached

AUDIENCE REACH

- Five productions annually at Peter Martin Wege Theatre
- Two productions annually at DeVos Performance Hall
- Over 192,000 unique website visitors per year
- Over 585,261 people reached annually on Facebook
- Over 41,049 new patrons visit our Instagram profile annually
- Over 21,000 patrons reached in-person during The Nutcracker





2023 24 SEASON

OUR 2023-24 SEASON

Grand Rapids Ballet's dancers are ready to welcome new generations of audiences to the art of dance. Our 2023-24 Season is packed full of dynamic pieces allowing our patrons to engage in the diversity of genres dance fully has to offer. At the same time, we remain true to our roots in beloved classical family-friendly ballets by continuing to present them on a grand scale at DeVos Performance Hall. Join in the excitment of what is to come in our 2023-24 Season.



Nutcracker

December 8-10 & 15-17, 2023 DeVos Performance Hall, accompanied by Grand Rapids Symphony

leeping Beauty

February 23-25, 2024 DeVos Performance Hall, accompanied by Grand Rapids Symphony



Contemporary Visions Peter Martin Wege Theatre October 6-8, 2023



Jumpstart 2024 Peter Martin Wege Theatre March 22-24, 2024



In The Upper Room Peter Martin Wege Theatre April 26-28 and May 3-5, 2024



Carnival of the Animals Peter Martin Wege Theatre GRBS Junior Company October 28-29, 2023



Snow White Peter Martin Wege Theatre GRBS Junior Company March 8-10 & 16-17, 2024



SPONSORSHIP LEVELS

BENEFITS	<u>CONTRIBUTING</u> <u>SPONSOR</u>	ADVOCATE SPONSOR	LEAD SPONSOR	DRESS REHEARSAL SPONSOR	PRESENTING/ SEASON SPONSOR
	\$2,500-\$4,999	\$5,000-\$9,999	\$10,000-\$14,999	\$15,000-\$19,999	\$20,000+
Print Program Listing (21,000+ reached)	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Logo on Website (192,000+ reached)	\checkmark	\checkmark	\checkmark	1	\checkmark
E-mail Newsletter Recognition (22,000+ reached)	\checkmark	\checkmark	\checkmark	✓	\checkmark
Social Media Recognition	tag	tag	tag	tag + post	tag + post
Tickets to Each DeVos Performance Hall Performance	6	8	12	20	25
Tickets to Each Peter Martin Wege Theatre Performance	4	6	8	15	20
Advertisement In Program	\checkmark	\checkmark	\checkmark	✓	\checkmark
Sponsor Recognition Throughout 23 24 Season	\checkmark	\checkmark	\checkmark	 Image: A start of the start of	\checkmark
Verbal Recognition at Performances Additional	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Company Ticket Discount		20%	20%	50%	50%
Access to Dress Rehearsals			\checkmark	✓	\checkmark
Behind the Scenes Tours (Costume Shop)			\checkmark	✓	\checkmark
Representative Audience Address				 ✓ 	\checkmark
Press Release Mentions					\checkmark
Additional Benefits as Requested					\checkmark

*DeVos Performance Hall Performance Sponsorships begin at \$10,000





To learn more about aligning your brand with Michigan's first professional ballet company, contact Development Director Julie Lesniak today.

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